**Leverage for the Continuum of Care Program**

**Leverage** includes all funds, resources, and/or services that your agency can secure on behalf of clients served in your CoC-funded project. **Leverage can be cash or in-kind contributions.**

**Reason for Leverage Requirement**

HUD explains the rationale for the leverage requirement here: <https://www.onecpd.info/news/snaps-weekly-focus-leveraging-mainstream-services-funding>.

The short explanation is that HUD intends CoC funds to be used primarily for housing costs, and that these CoC housing resources should leverage mainstream resources in the community to provide supportive services. This framework frees up the maximum amount of funds for housing, which is, for most people, the permanent solution to homelessness.

**What Counts as Leverage?**

Leverage is the value of all the community resources that support people in your program, including your own program’s volunteer and cash contributions, but also every other service in the community. **The next page provides a detailed list of community services that your program may be leveraging.**

**How Much Leverage Does My Program Need?**

**Each CoC program must leverage resources valued at 150% of the program’s full CoC grant.** If your CoC grant is $100,000, you must leverage at least $150,000.

Leverage commitments must be documented in a letter from the entity that will provide the cash or in-kind commitment. Documentation must include: Name of project, project sponsor; name of organization providing contribution; the value of the contribution; and the date range the contribution is available (should coincide with project year). A template is attached to this document to assist in making sure you provide all necessary information in leverage letters from your program partners.

**What’s the Value of In-kind Contributions?**

Services provided by individuals must be valued at rates consistent with those ordinarily paid for similar work in the recipient or subrecipient’s organization. If the recipient or subrecipient does not have employees performing similar work, the rates must be consistent with those ordinarily paid by other employers for similar work in the same labor market.

(Warning: HUD will prosecute false claims and statements. Conviction may result in criminal and/or civil penalties (18 U.S.C. §§ 1001, 1010, 1012, 31 U.S.C. §§ 3729, 3802).

**Examples of CoC Leverage**

Advocacy

Immigration assistance

Benefits advocacy

Housing advocacy

Legal services

Mental health advocacy

Tenants’ rights workshop

Children

After-school program

Child development consult

Child care services

Children’s books, art supplies

Children’s art program

Children’s holiday party, holiday gifts, shopping

Parenting classes

Summer camp

Therapeutic day care

Education. Employment, training

Computer classes

Benefits and work workshops

Education

Job development

Job research

Job placement

Job retention

Leadership training

Life skills training

Literacy

Nutrition/cooking classes

School supplies

Training tuition

Tutoring

GED training

Uniform vouchers

Vocational services

Human resources

Consultation staff

Volunteer staff hours

New employee orientation

Counseling

Bereavement counseling

Pastoral services

Counseling services

Crisis intervention

Landlord-tenant counseling

Recovery groups

Support groups

Therapy

Financial services

Asset/resource management

Money management

Representative payee service

Health

Acupuncture

Adult day care

AID-related services

Dental services

Detoxification services

Emergency room services

Gynecological services

Health care resources & education

Healthcare services

Medical services

Psychiatric services

Prescription medication

Pharmaceutical services

Medication support

Mental health services

Peer support

Pregnancy testing

Prenatal care

Psychotherapy

Residential & outpatient treatment

Respite care

Substance abuse services

Triage

Transportation

Subsidized/free bus passes

Transportation

Vehicle

Housing

Housing placement

Housing search

Building maintenance/beautification

Move-in assistance

Property management

Furnishings

Household items

Operations

Administrative support

Clerical services

Consulting and practical services

Facility space

Mail service

Office/workshop space

Programming

Voicemail

Supportive services

Artistic services

Assessment services

Case management

Family support services

Haircuts, grooming

Independent living services

Mentoring services

Outreach

Recreational trips & activities

Referrals

Restraining order assistance

Support services supervision

Team leader

Technical assistance

Translation services

Veterans services

Health club membership fees

[This must be on the letterhead of the entity providing the resource]

DOCUMENTATION OF LEVERAGED RESOURCED OR CASH MATCH

Information regarding the leveraged resource or cash match to be provided by this agency is in the chart below.

|  |  |
| --- | --- |
| Name of organization providing  contribution |  |
| Type of contribution[[1]](#footnote-1) |  |
| Numbers of clients to be served  with the contribution |  |
| Value of the contribution per client |  |
| Total value of the contribution |  |
| Name of project |  |
| Name of project sponsor agency |  |
| Date the contribution  will be available[[2]](#footnote-2) | [\_\_\_\_\_\_\_\_],2014 through [\_\_\_\_\_\_\_\_],2015 |
| Name of person authorized to  commit these resources |  |
| Title of person authorized to commit these resources. |  |
| Signature of person authorized to  commit these resources. |  |
| Date |  |

1. E.g., cash (contributed by recipient agency only), childcare, case management, etc. [↑](#footnote-ref-1)
2. For renewals, this date must coincide with your 2014-2015 operating year. [↑](#footnote-ref-2)